

UTPB is among the top 35% of all companies assessed by Ecovadis in terms of sustainability. This award is proof of our continuous efforts in the areas of environmental protection, social responsibility, ethics and sustainable procurement.



**UTPB**® Usner  
Technologie- und  
Prozessberatung  
CONSULTING FOR A BETTER FUTURE



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## About us

Overview of the UTPB Usner Technologie- und Prozessberatung GmbH

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## Your challenges – our solutions

Together and competently, we bring your projects to success

3

## The management

Presentation of the management

4

## Our competencies

Overview of technical and leadership skills

5

## Our experts

These specialists are available worldwide for your projects

6

## Our references

We work across industries, product-independent, globally

7

## Our mission statement

We stand for these values



## UTPB

UTPB is a family company founded in 2003 in the consulting and engineering services sector for the international economy



## Our experts

1500 experts who can be deployed worldwide or are locally on site. Specialists and executives from a wide range of functions and technologies are available for your projects



## Contract types

- Service contract
- Works contract
- Temporary employment
- Direct personnel recruitment



## Industry sectors

- Automotiv industry
- Mechanical engineering
- Commercial vehicle industry
- Medical technology
- Aviation industry
- Railway technology
- Agricultural machinery
- Building services
- Public transportation companies (Institution under public law)

## Your challenges

## Our solutions

- 1 Resources/vacancies**

Open vacancies or a lack of resources prevent you from achieving your goals. To ensure this, we offer you the right experts for your company's success at short notice
- 2 Knowhow**

Do you need expert knowledge to develop existing or new technologies, methods or processes? We make this knowledge available to you
- 3 Local experts**

Linguistic and cultural competence is crucial in many projects. We also offer you local experts on site
- 4 Outside view**

With a neutral and objective point of view, our experts recognize influences that are not recognized during operation





**Rudolf Usner**  
**Shareholder-**  
**Managing Director**

Responsible for new customer acquisition, customer retention, project management and corporate strategy UTPB



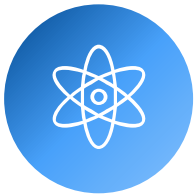
**Gabriele Usner**  
**Shareholder-**  
**Managing Director**

Responsible for finance, controlling, contract management and corporate strategy UTPB



## Industrial Engineering/ production planning

Process and resource planning, ramp-up management, relocation planning, material flow planning, process planning



## Work sciences

Working time models, remuneration systems, time management (REFA, MTM)



## Quality management

Quality planning, introduction of quality management systems, auditing, complaint management



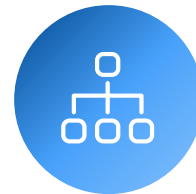
## Supplier management

Supplier development, task force management, bottleneck management



## Project management

Project management in the product development process, relocation projects and complex tasks



## Interim management

Temporary occupation of management functions from purchasing, logistics, project management, production, industrial engineering, quality, but also plant management and management



## Production organization / optimization

Lean management, shop floor management, reduction of rejects, improvement of OEE, production planning / control



## Logistic

Logistics planning, material flow, container management, internal logistics, bottleneck management



## Tool management

Tool tracking, tool design, tool cost optimization



## Purchasing

Strategic purchasing, project purchasing, target costing, cost and value analysis



## Restructuring/Reorganization/ Turnaround

Restructuring (technical and commercial), interim management, task force management, action and development plans



## IT/digitization

Industry 4.0, vehicle architectures, big data, process digitization, IoT, agile software development

## 1500 experts

Our experts have many years of professional experience, leadership and social skills and bring with them a wide range of knowledge from many industries and product areas

01

## Worldwide availability

Globally available experts in the countries / continents shown below

02

## Specialist and management functions

Technology and process experts with multiple focuses (see slide Competencies) ensure your company's success

03

## Knowhow-transfer

Knowledge transfer in projects and employees is our top priority

04

Germany



Eastern Europe



Southern/Western Europe



Northern Europe



China



USA



Mexico





## References / Our customers

Let our specialists cooperate with your specialists. Factory of the year, supplier of the year or product of the year, you have a lot to show. We look forward to supporting you in your work

### Customer proximity

The contact with a customer is not only maintained during a current project, but is also the focus for us before and after a project

### With passion for optimal results

The project inquiries are carried out through our efforts and our passion with optimal results

### Family

As a family business, we care more than just profit. We see ourselves as a company with social responsibility that wants to shape the future with joy and energy

### Quick response

Due to the global network, we can respond quickly to project inquiries. In this way, we enable our customers to implement their tasks promptly

### Strengthening our business relationship through know-how transfer

Our customers and partners benefit from our many years of experience in industry, which we would like to pass on, precisely through the implementation of holistic solutions

### Reliability

Even in difficult situations, we stand by our customers with our reliability as a trustworthy partner

### Appreciation

We regard mutual appreciation, combined with fair and respectful interaction, as the basis for our mutual and successful cooperation

### Cosmopolitan

We strengthen our intercultural skills through our international orientation and cooperation with customers and partners. We are open to new and trusting business relationships

# We look forward to working with you!



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